# **CACI Navigator**

## **Commercial Offering**

Faisal Hoque | + 1 203.856.0981 | + 1 202.281.8596

Faisal.hoque@caci.com

January 11, 2021 |ver 4.0





#### **Solution Overview**

With **CACI Navigator** solutions and services, we address customer specific needs to accelerate their mission goals by focusing on:

- Application Rationalization and Cloud Migration for cost reduction and improved efficiency.
- Data Rationalization and Migration for delivering consistent and accurate decisionmaking.
- Governance and Program Management for maximizing mission value.
- Performance Based Service Management (PBSM) for optimizing technology services.
- **Agile** and **DevOps** program implementation for incremental efficiency.
- **Cyber Security** solutions to strengthen the IT security posture.

#### What Makes Us Unique

Our key differentiations come from our innovative customer solution and services approach with a **living methodology in a digital platform (CACI Navigator)** containing frameworks and content for CACI team members to utilize for customer engagements and program execution. It is our centralized knowledge repository that maintains and expands our know-how for accelerated customer navigation from *concept to value realization*.

It enables us to produce a more efficient, effective, and secure set of applications/systems.

### **Solution and Service Components**

Our approach uses analysis of data structures and inter-dependencies to eliminate applications and data that are duplicative, overlapping, non-interoperable, non-compliant, and/or unmaintainable, while focusing on consolidating and filling capability gaps. CACI provides this capability using an Agile approach that leverages information about legacy services and applications, mission capabilities and requirements, processes and potential new technologies.

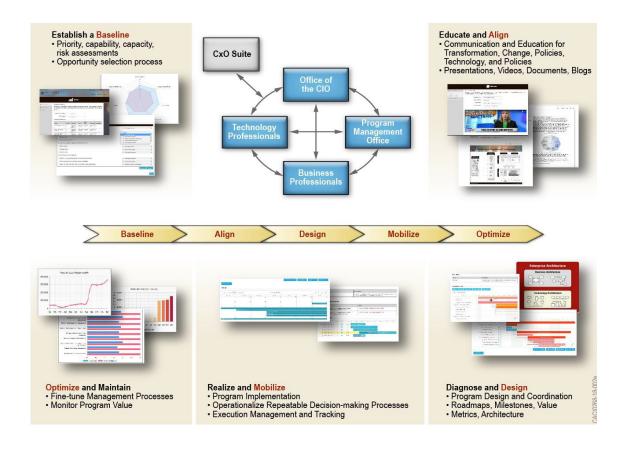
In CACI Navigator, know-how and best-practices are packaged as:

- **Re-usable digital templates** for assessment, future-state roadmap, education, and impact measurement.
- **Role-based, distributed, and collaborative** data collection, analysis, and reporting platform particularly designed for complex and large program management.
- **Facilitates multi-level transparency**, communication, education, dialogue, and decision support.



It allows us to accelerate our ability to identify, educate, analyze, and improve our customer's objectives. The CACI Navigator (as illustrated in the chart below) allows us to create and apply the repeatable processes that cover the entire lifecycle for our customers through:

- Priority/Capability/Capacity/Maturity/Risk Assessments
- Value Creation Advancement Roadmaps
- Organization/Process/Technology Scenarios and Blueprints
- Program Performance (KPI) and Value Tracking
- Change and Program Management Processes



These capabilities combine both public and private sector best-practices and hands-on learning. They include large-scale transformation, digital innovation, and technology implementations such as cloud migration, operational efficiencies, modernization, and cultural change.



## Packaged Solutions and Pricing:

Solution Type	Deliverables	Solution Components	Customer Pricing
Silver: fast track small programs.  Scope of a solution is defined via a courtesy consultation session with the customer.	<ul> <li>Prioritization of program goals and objectives.</li> <li>Define and design future-state roadmaps.</li> <li>Execute and manage program roadmaps and outcomes.</li> <li>Define, design, and communicate program values.</li> </ul>	<ul> <li>4 dedicated CACI advisors</li> <li>2 months; 1250 hours</li> <li>CACI Navigator platform utilization</li> </ul>	\$310K
Gold: mid-size program execution with cost efficiency. Scope of a solution is defined via a courtesy consultation session with the customer.	<ul> <li>Current state assessment of customer capabilities, capacities, priorities, and/or risk.</li> <li>Future-state roadmap, design, architecture, cost-benefit analysis.</li> <li>Execute and manage program roadmaps and outcomes.</li> <li>On-going value tracking or program outcome.</li> </ul>	8 dedicated CACI advisors     6 months; 7500 hours     CACI Navigator platform utilization	\$1.7M
Platinum: large-scale program execution for innovation and transformation. Scope of a solution is defined via a courtesy consultation session with the customer.	<ul> <li>360-degree maturity, capacity, priority, and risk assessments.</li> <li>Future-state roadmap, design, architecture, cost analysis.</li> <li>Value engineering.</li> <li>360-degree tracking, monitoring, and reporting.</li> </ul>	<ul> <li>10 dedicated CACI advisors</li> <li>12 months; 18800 hours</li> <li>CACI Navigator platform utilization</li> </ul>	\$4.2M



### **Packaged Services and Pricing:**

Service Type	Deliverables	Solution Components	Customer Pricing
Assessment & Education	Evaluate a program's current state of:  • Maturity;  • Capacity;  • Risk;  • Priority;  • Readiness.	<ul> <li>30 days</li> <li>CACI Navigator platform utilization</li> <li>2 CACI advisors</li> </ul>	\$75K
Design/Plan	Program execution with:  • Future-state roadmap;  • Design, architecture;  • Cost analysis;  • Program implementation;  • Value engineering.	Dedicated CACI advisors per Statement of Work (SOW)     Time per SOW     CACI Navigator platform utilization per SOW	TBD per SOW
Monitor	Program management and monitoring:  • 360-degree program data collection and analysis;  • Program governance and management;  • 360-degree status tracking, monitoring, and reporting.	<ul> <li>4 dedicated CACI advisors</li> <li>12 months; 7500 hours</li> <li>CACI Navigator platform utilization</li> </ul>	\$1.7M