

CACI International Inc Investor Conference

December 7, 2010

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Dave Dragics

Senior Vice President, Investor Relations

December 7, 2010

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Forward-looking Statements



There are statements made herein which do not address historical facts, and therefore could be interpreted to be forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such statements are subject to factors that could cause actual results to differ materially from anticipated results. The factors that could cause actual results to differ materially from those anticipated include, but are not limited to, the following: regional and national economic conditions in the United States and the United Kingdom, including conditions that result from a prolonged recession; terrorist activities or war; changes in interest rates; currency fluctuations; significant fluctuations in the equity markets; changes in our effective tax rate; finalization of accounting for business combinations, including valuation of intangibles and contingent consideration; failure to achieve contract awards in connection with recompetes for present business and/or competition for new business; the risks and uncertainties associated with client interest in and purchases of new products and/or services; continued funding of U.S. government or other public sector projects, based on a change in spending patterns, or in the event of a priority need for funds, such as homeland security, the war on terrorism or rebuilding Iraq, or an economic stimulus package; government contract procurement (such as bid protest, small business set asides, loss of work due to organizational conflicts of interest, etc.) and termination risks; the results of government investigations into allegations of improper actions related to the provision of services in support of U.S. military operations in Iraq; the results of government audits and reviews conducted by the Defense Contract Audit Agency or other government entities with cognizant oversight; the insourcing of contractor positions by the government; individual business decisions of our clients; paradigm shifts in technology; competitive factors such as pricing pressures and/or competition to hire and retain employees (particularly those with security clearances); market speculation regarding our continued independence; material changes in laws or regulations applicable to our businesses, particularly in connection with (i) government contracts for services, (ii) outsourcing of activities that have been performed by the government, and (iii) competition for task orders under Government Wide Acquisition Contracts ("GWACs") and/or schedule contracts with the General Services Administration; the ability to successfully integrate the operations of our recent or any future acquisitions; our own ability to achieve the objectives of near term or long range business plans; and other risks described in the company's Securities and Exchange Commission filings.

Agenda



- **9:30-10:00 am – Registration and Continental Breakfast**
- **10:00-11:00 – Corporate Overview**
 - **Paul Cofoni, President and Chief Executive Officer – Strategic Vision**
 - **Dale Luddeke, Executive Vice President, Business Development – Market Overview**
- **11:00-12:00 pm – VIP Product Demonstration Tour**
 - **Deb Dunie, Executive Vice President, Chief Technology Officer**
- **12:00-1:00 – Lunch with CACI Executives – Demos Available**

Agenda (cont'd)



- **1:00-1:45 – Panel Discussion and Q&A Session with Business Group Leaders**
 - Moderator: Bill Fairl, President of U.S. Operations
 - Gil Guarino, Executive Vice President, Transformation Solutions
 - Jake Jacoby, Executive Vice President, National Solutions
 - Karl Johnson, Executive Vice President, Mission Systems
 - Dan Porter, Executive Vice President, Enterprise Technologies and Services

- **1:45-2:30 – Executive Q&A Session**
 - Paul Cofoni, President and Chief Executive Officer
 - Bill Fairl, President of U.S. Operations
 - Tom Mutryn, Executive Vice President, Chief Financial Officer

Strategic Vision

Paul Cofoni

President and Chief Executive Officer

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Market Overview

- **Industry Headwinds Remain**
 - Program reprioritization, continuing resolution, deficit reduction plans – issues are not new
 - Market forces could moderate headwinds

Need for
modernization and
transformation
of governments

Terrorism
threat levels



Global tensions

Presidential
election

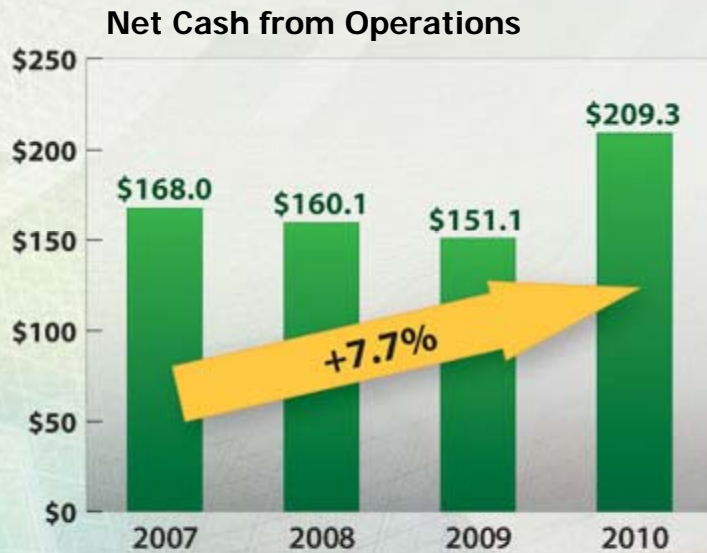
- **Large Addressable Market**
 - **Approximately \$400 billion Professional Services market in GFY 2010¹**
 - **CACI is 1% of total market opportunity – room to grow**
 - **Consistently growing faster than the market**

¹ Center for Strategic & International Studies: Structure and Dynamics of the U.S. Federal Professional Services Industrial Base (November 2010) and CACI estimates



**Enormous
Growth
Potential**

Track Record of Financial Performance



\$ in millions except per share amount FYE June 30

Multiple Growth Opportunities



- **Organic Growth**
 - **Operational excellence and innovation**
- **Leverage business development process on new and existing opportunities**
 - **Account planning and management**
 - **Cross-sell functional core competencies**
- **Win all recompetes**

Consistently Delivering Against Financial Targets
Mid-to-high single-digit organic revenue growth
Double-digit earnings growth

Multiple Growth Opportunities (cont'd)



- **M&A – Planting the Seeds for Future Growth**
 - **Strong track record of more than 50 transactions**
 - **Recent acquisitions reflect M&A strategy**
 - Acquire high-margin, high-growth companies
 - Provide access to new customers
 - Enter new or adjacent markets
 - **Target Markets**
 - Cyber, Intelligence, C4ISR
 - Healthcare, Energy, Non-proliferation, Soft Power

M&A

Over Four Decades of Innovation



- Responding to emerging needs
- Helping clients solve their most important problems



1962	70s	80s	90s	00s	10s
User Training	Professional Services	Information Technology Services	New Era – A Network World	Counterterrorism and Government Transformation	Expanding Intelligence Market

* Obtained primarily through acquisitions

Differentiation Driving Extraordinary Wins



- **Three key single-award government transformation wins**
 - **Department of Homeland Security \$450M Transformation and Systems Consolidation (TASC) contract**
 - **Department of Veterans Affairs \$91M Virtual Lifetime Electronic Record (VLER) contract**
 - **Department of Defense \$75M Virtual Interactive Processing System (VIPS) contract**



Extraordinary Wins (cont'd)

- **Two biometrics awards totaling \$239M**
 - **Experimentation, demonstration and fielding of biometric and information management capabilities**
 - **Development of biometric tools that recognize and track individuals**



Extraordinary Wins (cont'd)



- **Large IDIQ contracts**

- **Global Battlestaff and Program Support (GBPS):**
5-year award with a ceiling value of \$1.5 billion
- **Centers for Disease Control and Prevention:**
10-year award with a ceiling value of \$1 billion



Focused Approach Fueling Success

- Targeting well-funded and high-priority areas of Defense, Intelligence, Homeland Security and Transformation/Modernization of Government
 - GBPS, Geospatial Intelligence, TASC, VIPS, VLER
- Outstanding team with superior customer knowledge and performance
 - Retaining > 95% of existing work



Focused Approach Fueling Success (cont'd)



- **Bidding on strategic proposals**
 - Winning significant business
 - Large qualified pipeline

- **Working to drive higher margins**
 - B&P prioritization, incentive compensation, training programs, negotiation of new terms, vigorous hiring program
 - Recent S3 awards have higher margin than CACI margin

Summary



- **Approx. \$400 billion market offers attractive growth opportunities**
 - Demand remains strong in Defense, Intelligence, Homeland Security and Government Transformation/Modernization

- **Well-defined strategy creates organic and acquisitive growth**
 - Strategic M&A complementing our strengths and adding depth to our solutions

- **Aligned with government priorities**
 - Extraordinary wins demonstrate innovation and differentiation

- **Track record of strong financial performance**
 - Consistently growing revenue, earnings and cash flow

Federal Market Development

Dale Luddeke

Executive Vice President,
Business Development

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What We Have Accomplished



- Record FY11 win totals to date ~\$1.5B
- Featured wins provide new markets and new growth

Win	Lever	Growth Significance
DHS TASC (*)	BSS	Civilian/Homeland Transformation
VA VLER	BSS	Civilian/Health Transformation
MEPCOM VIPS	BSS	Human Capital Transformation
USAF NETCENTS 2 EISM	BSS	Air Force Enterprise Integration
INSCOM BEI	C4ISR	Biometrics Systems Integration
CENTCOM Constrictor	C4ISR	Intelligence & Security Integration
CECOM R23G	C4ISR	Defense Systems Integration
HHS CDC CIM	EITN	Civilian/Health Infrastructure

Strategies and Synergies Fuel Growth



The Federal Market Potential Ahead

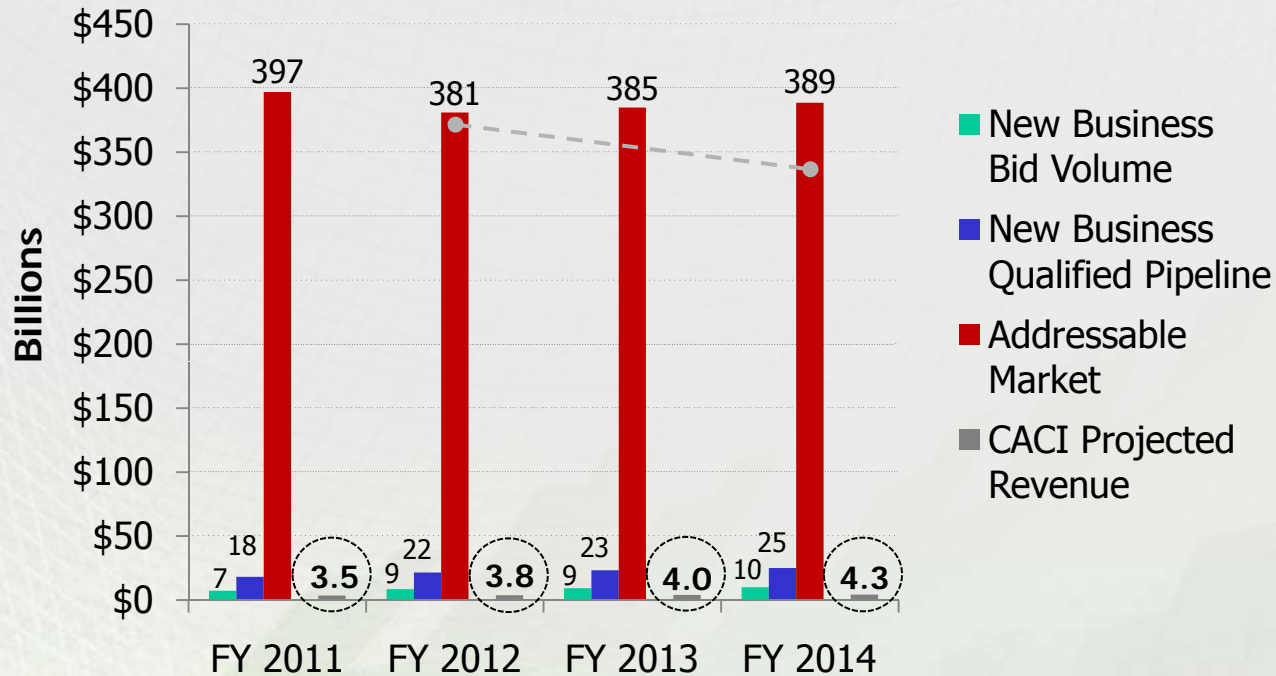


- **Current bids submitted ~ \$4B**
- **Total qualified pipeline ~ \$28B**
- **Market considerations**
 - **Budget deficit measures**
 - **Acquisition management changes**
 - **Performance management emphasis**
 - **Human capital management impact**
 - **Technology/transformation expectations**

Operational Excellence to Market:

- **Solid performance with > 95% re-compete win rate**
- **Account management with Functional Competency cross-selling**
- **Sound bid management disciplines with value-based innovation**

We Are Poised & Proven With Pipeline to Grow



We have more than enough pipeline to meet stated strategic growth objectives (mid-to-high single-digit)

- **\$3B(+)** in a large addressable market
- **Agile & Flexible** with low capital costs
- **Strategic alignment** and strategy-driven growth
- **Good, recent breakthrough wins** in new markets of interest
- **Ops Excellence** and opportunity profiles with future growth stacks

Product Demonstrations

Deb Dunie

Executive Vice President,
Chief Technology Officer

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Demonstration Groups



- **Group 1: Paul Cofoni – President and CEO**
- **Group 2: Bill Fairl – President of U.S. Operations**
- **Group 3: Tom Mutryn – EVP, Chief Financial Officer**
- **Group 4: Deb Dunie – EVP, Chief Technology Officer**
- **Group 5: Dale Luddeke – EVP, Business Development**
- **Group 6: Jody Brown – EVP, Corporate Communications**
- **Group 7: Dave Dragics – SVP, Investor Relations**
- **Group 8: Dave Spille – Director, Investor Relations**
- **Group 9: Chuck Burgess – President, The Abernathy MacGregor Group**

Panel Discussion and Q&A Session



- **Moderator: Bill Fairl,
President of U.S. Operations**
- **Gil Guarino, Executive Vice President,
Transformation Solutions Business Group**
- **Jake Jacoby, Executive Vice President,
National Solutions Business Group**
- **Karl Johnson, Executive Vice President,
Mission Systems Business Group**
- **Dan Porter, Executive Vice President,
Enterprise Technologies and Services
Business Group**

Executive Q&A Session



- **Paul Cofoni, President and Chief Executive Officer**
- **Bill Fairl, President of U.S. Operations**
- **Tom Mutryn, Executive Vice President and Chief Financial Officer**